

CLASS FOUR AND FIVE TRUCKS BID #ESCNJ 18/19-42

MANUFACTURER: FORD

Chas S. Winner Inc., dba Winner Ford, 250 Haddonfield-Berlin Rd., Cherry Hill, NJ 08034 All NJ Counties Served

<u>MODEL NUMBER</u>	<u>DESCRIPTION</u>	<u>BASE UNIT PRICE</u> <u>DISCOUNT %</u>	<u>OPTIONS PRICE</u> <u>DISCOUNT %</u>	<u>PARTS PRICE</u> <u>DISCOUNT %</u>	<u>UNLISTED OPTIONAL</u> <u>EQUIPMENT MARK UP %</u>
F450 CAB CHASSIS					
F4G	XL 2WD Reg Cab 145" WB 60" CA	21.90%	6.00%	N/A	10.00%
F4G	XLT 2WD Reg Cab 145" WB 60" CA	20.80%	6.00%	N/A	10.00%
F4G	XL 2WD Reg Cab 169" WB 84" CA	21.90%	6.00%	N/A	10.00%
F4G	XLT 2WD Reg Cab 169" WB 84" CA	20.70%	6.00%	N/A	10.00%
F4G	XL 2WD Reg Cab 193" WB 108" CA	21.90%	6.00%	N/A	10.00%
F4G	XLT 2WD Reg Cab 193" WB 108" CA	20.70%	6.00%	N/A	10.00%
F4G	XL 2WD Reg Cab 205" WB 120" CA	21.90%	6.00%	N/A	10.00%
F4G	XLT 2WD Reg Cab 205" WB 120" CA	20.60%	6.00%	N/A	10.00%
X4G	XL 2WD SuperCab 168" WB 60" CA	21.90%	6.00%	N/A	10.00%
X4G	XLT 2WD SuperCab 168" WB 60" CA	20.00%	6.00%	N/A	10.00%
X4G	LARIAT 2WD SuperCab 168" WB 60" CA	20.20%	6.00%	N/A	10.00%
X4G	XL 2WD SuperCab 192" WB 84" CA	21.90%	6.00%	N/A	10.00%
X4G	XLT 2WD SuperCab 192" WB 84" CA XLT	20.20%	6.00%	N/A	10.00%
X4G	LARIAT 2WD SuperCab 192" WB 84" CA	21.00%	6.00%	N/A	10.00%
W4G	XL 2WD Crew Cab 179" WB 60" CA	21.90%	6.00%	N/A	10.00%
W4G	XLT 2WD Crew Cab 179" WB 60" CA XLT	19.90%	6.00%	N/A	10.00%
W4G	LARIAT 2WD Crew Cab 179" WB 60" CA	17.80%	6.00%	N/A	10.00%
W4G	XL 2WD Crew Cab 203" WB 84" CA	21.90%	6.00%	N/A	10.00%
W4G	XLT 2WD Crew Cab 203" WB 84" CA	18.70%	6.00%	N/A	10.00%
W4G	LARIAT 2WD Crew Cab 203" WB 84" CA	17.80%	6.00%	N/A	10.00%
F4H	XL 4WD Reg Cab 145" WB 60" CA	21.90%	6.00%	N/A	10.00%
F4H	XLT 4WD Reg Cab 145" WB 60" CA XLT	20.10%	6.00%	N/A	10.00%
F4H	XL 4WD Reg Cab 169" WB 84" CA	21.90%	6.00%	N/A	10.00%
F4H	XLT 4WD Reg Cab 169" WB 84" CA	20.10%	6.00%	N/A	10.00%
F4H	XL 4WD Reg Cab 193" WB 108" CA	21.90%	6.00%	N/A	10.00%
F4H	XLT 4WD Reg Cab 193" WB 108" CA	20.20%	6.00%	N/A	10.00%
F4H	XL 4WD Reg Cab 205" WB 120" CA	21.90%	6.00%	N/A	10.00%
F4H	XLT 4WD Reg Cab 205" WB 120" CA	20.00%	6.00%	N/A	10.00%
X4H	XL 4WD SuperCab 168" WB 60" CA	21.90%	6.00%	N/A	10.00%
X4H	XLT 4WD SuperCab 168" WB 60" CA XLT	19.50%	6.00%	N/A	10.00%
X4H	LARIAT 4WD SuperCab 168" WB 60" CA	17.60%	6.00%	N/A	10.00%
X4H	XL 4WD SuperCab 192" WB 84" CA	21.90%	6.00%	N/A	10.00%

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F450 CAB CHASSIS - CONTINUED					
X4H	XLT 4WD SuperCab 192" WB 84" CA	19.50%	6.00%	N/A	10.00%
X4H	LARIAT 4WD SuperCab 192" WB 84" CA	17.00%	6.00%	N/A	10.00%
W4H	XL 4WD Crew Cab 179" WB 60" CA	21.90%	6.00%	N/A	10.00%
W4H	XLT 4WD Crew Cab 179" WB 60" CA	18.30%	6.00%	N/A	10.00%
W4H	LARIAT 4WD Crew Cab 179" WB 60" CA	18.40%	6.00%	N/A	10.00%
W4H	XL 4WD Crew Cab 203" WB 84" CA	21.90%	6.00%	N/A	10.00%
W4H	XLT 4WD Crew Cab 203" WB 84" CA	18.30%	6.00%	N/A	10.00%
W4H	LARIAT 4WD Crew Cab 203" WB 84" CA	18.40%	6.00%	N/A	10.00%
E SERIES CUTAWAY					
E4F	E-450 DRW 158" WB	24.30%	6.00%	N/A	10.00%
E4F	E-450 DRW 176" WB	24.00%	6.00%	N/A	10.00%
E SERIES STRIPPED CHASSIS					
E4K	E-450 158" WB	24.00%	6.00%	N/A	10.00%
E4K	E-450 176" WB	24.00%	6.00%	N/A	10.00%
F550 CAB CHASSIS					
F5G	XL 2WD Reg Cab 145" WB 60" CA	21.90%	6.00%	N/A	10.00%
F5G	XLT 2WD Reg Cab 145" WB 60" CA	20.50%	6.00%	N/A	10.00%
F5G	XL 2WD Reg Cab 169" WB 84" CA	22.40%	6.00%	N/A	10.00%
F5G	XLT 2WD Reg Cab 169" WB 84" CA	20.50%	6.00%	N/A	10.00%
F5G	XL 2WD Reg Cab 193" WB 108" CA	22.40%	6.00%	N/A	10.00%
F5G	XLT 2WD Reg Cab 193" WB 108" CA	20.40%	6.00%	N/A	10.00%
F5G	XL 2WD Reg Cab 205" WB 120" CA	19.70%	6.00%	N/A	10.00%
F5G	XLT 2WD Reg Cab 205" WB 120" CA	19.20%	6.00%	N/A	10.00%
X5G	XL 2WD SuperCab 168" WB 60" CA	22.40%	6.00%	N/A	10.00%
X5G	XLT 2WD SuperCab 168" WB 60" CA	20.10%	6.00%	N/A	10.00%
X5G	LARIAT 2WD SuperCab 168" WB 60" CA	17.90%	6.00%	N/A	10.00%
X5G	XL 2WD SuperCab 192" WB 84" CA	22.40%	6.00%	N/A	10.00%
X5G	XLT 2WD SuperCab 192" WB 84" CA	18.80%	6.00%	N/A	10.00%
X5G	LARIAT 2WD SuperCab 192" WB 84" CA	17.90%	6.00%	N/A	10.00%
W5G	XL 2WD Crew Cab 179" WB 60" CA	22.40%	6.00%	N/A	10.00%
W5G	XLT 2WD Crew Cab 179" WB 60" CA	18.90%	6.00%	N/A	10.00%
W5G	LARIAT 2WD Crew Cab 179" WB 60" CA	19.30%	6.00%	N/A	10.00%
W5G	XL 2WD Crew Cab 203" WB 84" CA	22.40%	6.00%	N/A	10.00%

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F550 CAB CHASSIS - CONTINUED					
W5G	XLT 2WD Crew Cab 203" WB 84" CA	19.30%	6.00%	N/A	10.00%
W5G	LARIAT 2WD Crew Cab 203" WB 84" CA	18.70%	6.00%	N/A	10.00%
F5H	XL 4WD Reg Cab 145" WB 60" CA	22.40%	6.00%	N/A	10.00%
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X5H	LARIAT 4WD SuperCab 192" WB 84" CA	18.50%	6.00%	N/A	10.00%
W5H	XL 4WD Crew Cab 179" WB 60" CA	22.40%	6.00%	N/A	10.00%
W5H	XLT 4WD Crew Cab 179" WB 60" CA	19.30%	6.00%	N/A	10.00%
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W5H	XL 4WD Crew Cab 203" WB 84" CA	22.40%	6.00%	N/A	10.00%
W5H	XLT 4WD Crew Cab 203" WB 84" CA	19.30%	6.00%	N/A	10.00%
W5H	LARIAT 4WD Crew Cab 203" WB 84" CA	17.20%	6.00%	N/A	10.00%
F53 MOTORHOME STRIPPED CHASSIS					
F5D	158" WB	11.00%	6.00%	N/A	10.00%
F5D	178" WB	11.00%	6.00%	N/A	10.00%
F5D	190" WB	11.00%	6.00%	N/A	10.00%
F5D	208" WB	11.00%	6.00%	N/A	10.00%
F5D	228" WB	11.00%	6.00%	N/A	10.00%
F5D	242" WB	11.00%	6.00%	N/A	10.00%
F5D	252" WB	11.00%	6.00%	N/A	10.00%
F59 COMMERCIAL STRIPPED CHASSIS					
F5K	158" WB	11.00%	6.00%	N/A	10.00%
F5K	168" WB	11.00%	6.00%	N/A	10.00%
F5K	178" WB	11.00%	6.00%	N/A	10.00%
F5K	190" WB	11.00%	6.00%	N/A	10.00%
F5K	208" WB	11.00%	6.00%	N/A	10.00%

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DELIVERY CHARGES BY COUNTY

Atlantic	\$175.00	Gloucester	\$175.00	Ocean	\$175.00
Bergen	\$175.00	Hudson	\$200.00	Passaic	\$175.00
Burlington	\$150.00	Hunterdon	\$175.00	Salem	\$175.00
Camden	\$125.00	Mercer	\$150.00	Somerset	\$175.00
Cape May	\$175.00	Middlesex	\$175.00	Sussex	\$200.00
Cumberland	\$125.00	Monmouth	\$175.00	Union	\$175.00
Essex	\$175.00	Morris	\$175.00	Warren	\$200.00

FINANCE CHARGE TO THE BUYER FOR THE DELAY OF PAYMENT FOR A CHASSIS PRIOR TO THE COMPLETION OF BODY WORK: \$300.00 PER MONTH.

BUILD OUT TIME ESTIMATE: CONTACT VENDOR

CUT OFF DATE FOR 2021 PRODUCTION FOR F-450 AND F-550 CHASSIS CABS: 2/18/2021